



ALANA & AVERY
SASKATCHEWAN



Big Brothers Big Sisters
of Saskatoon and Area

2017/2018
Annual Report





Welcome

Many children and youth are living in adverse situations with barriers placed in their way. Mentorship provides them the confidence to achieve more and to fulfill their full potential. I am thankful to lead a staff team that is extremely committed to ensuring success. Our volunteers are the key to propel youth to reach their full potential. We are grateful that they show up daily.

I firmly believe that through partnerships we will achieve more. Meeting the diversity of needs of Saskatoon youth is accomplished through collaboration. At BBBS we are fortunate to have many partners who are as passionate and committed to mentorship as we are. New partnerships were formed this past year to address critical needs. OUT Saskatoon and BBBS have partnered to form a new mentoring program titled PRISM for LGBTQ2S youth living in the Pride Home. BBBS and the YWCA partnered to create programming for pre-teen girls to ensure there was not duplication of services in Saskatoon. BBBS ran a school based Pilot program created through our Indigenous Mentoring Partnership named Shared Journey to continue our commitment to the TRC Calls to Action. BBBS has taken on the convener role in the YXE Youth Strategy mentorship focus area.

This past year continued to be a challenging financial year as funding sources continued to shift. Self-generated based revenue made up 63% of our overall budget. Focus was spent over the past year identifying and fine tuning a fund development plan and calendar with financial goals and tactics in each area of the plan. In addition, we analyzed and determined four annual signature events that we will build on going forward. Engaging partners on third part events and further development of strategies to increase individual donor support is a priority.

Mentorship will change our community and BBBS will continue to be leaders in the movement to ensure more children and youth have mentors to guide them in a health transition to adulthood.

Kim Megyesi
Executive Director

2017/2018 Board of Directors

President

Gord Graham
Vice President, Mining
ENGCOMP

Vice-Chair

Chad Berg
Self-employed

Past Chair

Melanie Weiss
Director of Member Services
SARC

Treasurer

Betty Harmon
CPA/CA
Jensen Stromberg

Secretary

Erin Little
Lawyer

Members At Large

Donna Banks
Self-employed/Saskatoon
Public School Board

Jeff Benjamin
Associate General Counsel
Canpotex

Kyla Torrie
Branch Manager
RBC

Thomas Dehod
Director of Marketing
FNA

2017/2018 Highlights

541

children and youth served

28,464

hours our bigs spent with littles,
offering intentional, personal
support

5

community agencies
(Saskatoon, The Battlefords,
Humboldt, Melfort, and Prince
Albert)

380

people
volunteered throughout The
Battlefords, Humboldt, Melfort,
and Prince Albert)

9

mentorship programs for
volunteers to engage children
and youth.

Our Strategic Direction

Increase our Impact:

To increase our impact by consistently delivering evidence-based mentoring services that intentionally achieve defined outcomes.

Amplify our Voice:

To build awareness of the benefits of mentoring – driving greater commitment to mentoring, volunteerism, and supportive public policy.

Strengthen our Leadership:

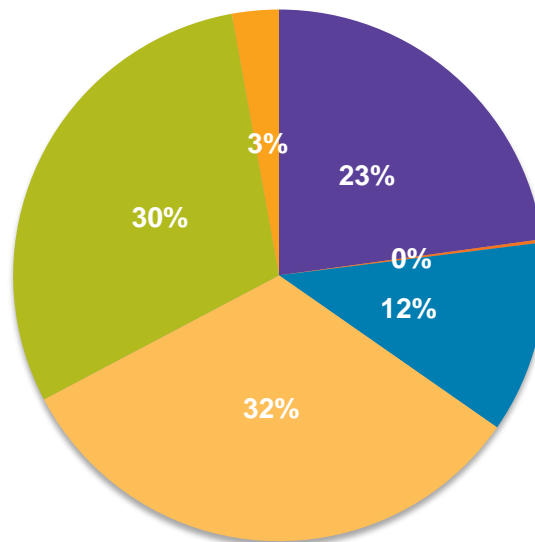
To build strong staff leadership and governance volunteer base that reflects the values, skills, and experience necessary for our future.

Enhance our Sustainability:

To have a movement (nationally and locally) that is fit for this century's challenges, structured to succeed, and supported by diversified, long-term, and adequate levels of revenue.

2017/2018 Financial Breakdown

Total Revenue (\$1,223,425)



Ministry of
Social Services (23%)
United Way (12%)
Grants (32%)
Fundraising (30%)
Rentals (3%)
Other (0%)



Treasurer's Report

I am pleased to present the financial statements for Big Brothers Big Sisters of Saskatoon and Area Inc. for the year ending June 30, 2018. The organization saw a significant decrease in revenue in the fiscal year due to a number of factors – declining operating funding, a slowdown in the economy and changing priorities for corporate donors and governments. All programs and expenditures were reviewed to identify areas where costs could be reduced but there was still a deficit of \$88,860 for the fiscal year. An additional \$70,000 was advanced interest free from the Muttart Foundation to cover a cash shortfall. To respond to the challenge of lower funding revenues, the budgeting and cash flow processes were reviewed to make sure we are better able to predict cash needs.

By June 30, our cash position had improved significantly but we will need to continue the process of finding the most cost effective way to deliver programming as the trend of having to rely more on fundraising is likely continue. The Building Big Committee has set their fundraising goals for 2018/19 and these have been incorporated into the budget for the current year.

I would like to thank Kim and Matt as well as the rest of the staff for the hard work they have put in over the past few months in what has been a challenging year. I would also like to thank Wayne Wiens, who retired from the Director of Finance position June 30, for his service to the organization.

Betty Harmon, CPA, CA
Treasurer

Year Ended June 30th, 2018

Statement of Operations	2018	2017
Revenue	\$1,223,425	\$1,398,896
Expenses	\$1,285,120	\$1,422,430
Deficiency of Revenue over expenses	(\$88,660)	(\$49,998)



President's Report

2017/2018 has been a fascinating and challenging year for our organization. Coming off a year where unanticipated funding reductions had an impact on our ability to continue with growth, and a new operating reality was adopted. Dealing with the funding conditions caused the BBBS leadership to make difficult decisions in terms of program delivery and also in terms of staffing levels in support functions to replace departed team members. I was thoroughly impressed with the team's response to this and the willingness to do whatever was necessary to continue to serve our community. It is a very strong team that has the benefit of very strong leadership. Many team members took on a variety of additional duties as we worked through our financial planning for the New Year.

Throughout the process I felt our board performed well in terms of continuing to provide appropriate governance for the organization, with many board members donating additional volunteer time towards fundraising event committees and spending additional time reviewing budget planning and analysis iterations. There has been real growth in the effectiveness of all our board subcommittees.

Major strides were made in our organization through the year. A very solid and responsible budget was completed that balanced revenues with expenses and should be highly achievable, while still providing opportunities to add key staff roles, something that is especially important in the current funding environment that we find ourselves in, and also for preserving appropriate work life balance for the team. Several outstanding fund development events have become embedded in our annual planning and all showed material growth this past year in terms of dollars raised. We have evolved our fund development capability immensely and the impact of that is already being seen in the new fiscal year.

At tonight's meeting we say thank you to two long standing board members, Melanie and Kyla, their contributions and guidance over many years have been greatly appreciated, we are better for having had the benefit of your guidance. I would like to personally say thank you to Melanie for all the help and support she provided to me in the last year during our transition.

I would also like to acknowledge once more the hard work of the entire Big Brothers Big Sisters team, it was a challenging year, and they displayed an outstanding commitment to the organization's goals, and to the youth of the communities that we serve. We are very grateful for your effort and commitment this past year.

Throughout this year the organization continued to deliver high quality mentoring to the children in our communities, something that all of us are completely committed towards, and we are looking forward to what the next year holds.

Gord Graham
President



Big Brothers Big Sisters
of Saskatoon and Area

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Proudly serving the communities of The Battlefords, Melfort, Humboldt, and Prince Albert in Treaty 6 Territory and Homeland of the Metis.



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