Financial Statements of

# BIG BROTHERS BIG SISTERS OF SASKATOON AND AREA INC.

Year ended June 30, 2019

# INDEPENDENT AUDITORS' REPORT

To the Members of Big Brothers Big Sisters of Saskatoon and Area Inc.

# **Qualified Opinion**

We have audited the financial statements of Big Brothers Big Sisters of Saskatoon and Area Inc. (the Entity), which comprise:

- the statement of financial position as at June 30, 2019
- the statements of revenues and expenses for the year then ended
- the statement of net assets for the year then ended
- the statement of cash flows for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, except for the possible effects of the matter described in the "Basis for Qualified Opinion" section of our auditors' report, the accompanying financial statements, present fairly, in all material respects, the financial position of the Entity as at June 30, 2019, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

# Basis for Qualified Opinion

In common with many not-for-profit organizations, the Entity derives revenue from fundraising activities and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Entity.

Therefore, we were not able to determine whether any adjustments might be necessary to:

- the current assets reported in the statements of financial position as at June 30, 2019 and June 30, 2018
- the fundraising and donation revenues and excess of revenues over expenses reported in the statements of revenues and expenses for the years ended June 30, 2019 and June 30, 2018
- the unrestricted net assets, at the beginning and end of the year, reported in the statements of net assets for the years ended June 30, 2019 and June 30, 2018
- the excess of revenues over expenses reported in the statements of cash flows for the years ended June 30, 2019 and June 30, 2018.

Our opinion on the financial statements for the year ended June 30, 2019 was qualified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our auditors' report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

#### We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
  entities or business activities within the group Entity to express an opinion on the financial
  statements. We are responsible for the direction, supervision and performance of the
  group audit. We remain solely responsible for our audit opinion.

**Chartered Professional Accountants** 

KPMG LLP

Statement of Financial Position

June 30, 2019, with comparative information for 2018

|   |    | 2019               |    | 2018               |
|---|----|--------------------|----|--------------------|
|   |    |                    |    |                    |
| Assets  |    |                    |    |                    |
| Current assets:                                   | •  | 404.070            | Φ. | 400 504            |
| Cash and cash equivalents Accounts receivable     | \$ | 134,072<br>135,604 | \$ | 190,521<br>55,245  |
| Short term investments                            |    | 1,208              |    | 1,202              |
| Prepaid expenses and deposits                     |    | 8,414              |    | 11,237             |
|   |    | 279,298            |    | 258,205            |
| Land, building and equipment (note 2)             |    | 558,081            |    | 579,462            |
|   | \$ | 837,379            | \$ | 837,667            |
| Liabilities and Net Assets                        |    |                    |    |                    |
| Current liabilities:                              |    |                    |    |                    |
| Accounts payable and accrued liabilities (note 3) | \$ | 103,022            | \$ | 85,557             |
| Deferred revenue (note 4)                         | Ψ  | 38,695             | *  | 86,743             |
| Current portion of long-term debt (note 5)        |    | 9,861              |    | 6,436              |
| Current portion of deferred contributions         |    |                    |    |                    |
| for interest on long-term debt (note 5)           |    | 10,895             |    | 11,404             |
|   |    | 162,473            |    | 190,140            |
| Long-term debt (note 5)                           |    | 182,021            |    | 191,882            |
| Deferred contributions for interest on            |    |                    |    |                    |
| long-term debt (note 5)                           |    | 72,692             |    | 83,586             |
| Deferred contributions for equipment (note 6)     |    | 934                |    | 2,729              |
| Net assets:                                       |    |                    |    |                    |
| Operating surplus                                 |    | 67,579             |    | 15,903             |
| Equity in land, building and equipment            |    | 351,680<br>419,259 |    | 353,427<br>369,330 |
|   |    |                    |    |                    |
|   | \$ | 837,379            | \$ | 837,667            |
| See accompanying notes to financial statements.   |    |                    |    |                    |
| On behalf of the Board:                           |    |                    |    |                    |
| Director  |    |                    |    |                    |
| Director  |    |                    |    |                    |

Statement of Revenues and Expenses

Year ended June 30, 2019, with comparative information for 2018

|   | 2019       |    | 2018      |
|---|------------|----|-----------|
| Revenues:   |            |    |           |
| Fundraising   | \$ 387,321 | \$ | 303,453   |
| Provincial Government - Ministry of Social Services | 279,243    | *  | 279,242   |
| National Crime Prevention Strategy                  | 128,719    |    | 107,242   |
| Corporate grant revenue                             | 121,352    |    | 60,151    |
| Community Initiatives Fund                          | 115,649    |    | 58,225    |
| Saskatchewan Indigenous Mentoring Partnership       | 94,443     |    | 63,500    |
| Donations   | 88,282     |    | 62,163    |
| United Way  | 87,456     |    | 142,706   |
| City of Saskatoon                                   | 52,967     |    | 48,364    |
| Rent  | 28,105     |    | 34,805    |
| Other grant revenue                                 | 19,713     |    | 61,101    |
| Interest  | 2,539      |    | 2,473     |
|   | 1,405,789  |    | 1,223,425 |
| Expenses:   | , ,        |    |           |
| Wages   | 806,386    |    | 809,813   |
| Program activities                                  | 122,240    |    | 85,107    |
| Benefits  | 97,861     |    | 101,354   |
| Fundraising   | 87,591     |    | 73,898    |
| Rent, occupancy and utilities                       | 61,050     |    | 60,192    |
| Office supplies and miscellaneous                   | 32,194     |    | 20,318    |
| Insurance   | 28,746     |    | 25,553    |
| Professional fees                                   | 22,234     |    | 21,735    |
| Property taxes                                      | 21,267     |    | 19,664    |
| Membership fees                                     | 18,487     |    | 15,734    |
| Volunteer recruitment and promotion                 | 14,184     |    | 4,724     |
| Travel  | 11,476     |    | 16,411    |
| Staff and board development                         | 5,690      |    | 21,617    |
| Bad debt  | -          |    | 9,000     |
|   | 1,329,406  |    | 1,285,120 |
| Excess (deficiency) of revenue over expenses before |            |    |           |
| the undernoted                                      | 76,383     |    | (61,695)  |
| Amortization of building and equipment              | (26,454)   |    | (26,965)  |
| Excess (deficiency) of revenue over expenses        | \$ 49,929  | \$ | (88,660)  |

See accompanying notes to financial statements.

Statement of Net Assets

Year ended June 30, 2019, with comparative information for 2018

|  | 2019                          | 2018                          |
|--|-------------------------------|-------------------------------|
| Operating Surplus  |                               |                               |
| Balance, beginning of year   | \$<br>15,903                  | \$<br>96,634                  |
| Excess (deficiency) of revenue over expenses   | 49,929                        | (88,660)                      |
| Transfers (to) from equity in land, building and equipment for:  |                               |                               |
| Purchase of equipment Principal payments on long-term debt Amortization of building and equipment  | (6,868)<br>(17,839)<br>26,454 | (3,280)<br>(15,756)<br>26,965 |
| Balance, end of year   | \$<br>67,579                  | \$<br>15,903                  |
| Equity in Land, Building and Equipment   |                               |                               |
| Balance, beginning of year   | \$<br>353,427                 | \$<br>361,356                 |
| Transfers from (to) operating surplus for: Purchase of equipment Principal payments on long-term debt Amortization of building and equipment | 6,868<br>17,839<br>(26,454)   | 3,280<br>15,756<br>(26,965)   |
| Balance, end of year   | \$<br>351,680                 | \$<br>353,427                 |

See accompanying notes to financial statements.

Statement of Cash Flows

Year ended June 30, 2019, with comparative information for and 2018

|  | 2019               | 2019            |
|--|--------------------|-----------------|
| Cash flows from (used in):   |                    |                 |
| O wasti wa   |                    |                 |
| Operations: Excess (deficiency) of revenue over expenses Item not involving cash:    | \$<br>49,929       | \$<br>(88,660)  |
| Amortization of building and equipment Change in non-cash operating working capital: | 26,454             | 26,965          |
| Accounts receivable  | (80,359)           | 53,082          |
| Prepaid expenses and deposits  | 2,823              | 7,533           |
| Accounts payable and accrued liabilities Deferred revenue                            | 17,465<br>(48,048) | 2,422<br>61,526 |
| Deletted teveride  | (31,736)           | 62,868          |
|  | (31,730)           | 02,000          |
| Financing:   |                    |                 |
| Principal payments on long-term debt   | (17,839)           | (15,756)        |
| Increase in long-term debt   | -                  | 70,000          |
|  | (17,839)           | 54,244          |
| Investing:   |                    |                 |
| Purchase of equipment  | (6,868)            | (3,280)         |
| Purchase of investments  | (1,208)            | (1,202)         |
| Disposal of investments  | 1,202              | 30,613          |
|  | (6,874)            | 26,131          |
| Increase (decrease) in cash and cash equivalents                                     | (56,449)           | 143,243         |
| Cash and cash equivalents, beginning of year   | 190,521            | 47,278          |
| Cash and cash equivalents, end of year   | \$<br>134,072      | \$<br>190,521   |

See accompanying notes to financial statements.

Notes to Financial Statements

Year ended June 30, 2019

# Biography:

Big Brothers Big Sisters of Saskatoon and Area Inc. ("BBBS") is registered as a charitable organization without share capital under the Non-Profit Corporations Act (Saskatchewan). BBBS is not liable for any federal or provincial income taxes under the Income Tax Act (Canada). BBBS is a community supported organization committed to the healthy development of children and youth and their families through quality volunteer mentoring relationships.

# 1. Significant accounting policies:

## (a) Basis of preparation:

These financial statements have been prepared in accordance with Canadian Accounting Standards for Not-for-Profit Organizations in accordance with Part III of the CPA Canada Handbook.

#### (b) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenue and expenses during the reporting period. Significant items subject to such estimates and assumptions include the collectibility of accounts receivable, the estimated useful lives of building and equipment and the estimate of deferred revenue. Actual results could differ from these estimates.

## (c) Cash and cash equivalents:

Cash and cash equivalents include cash on hand and balances with financial institutions which are highly liquid and which have an initial term to maturity of less than 90 days.

## (d) Land, building and equipment:

Land is stated at cost. Building and equipment are stated at cost less accumulated amortization. Amortization is provided over the estimated useful lives of the assets using the following method and annual rates:

| Asset                   | Method        | Rate     |  |  |
|-------------------------|---------------|----------|--|--|
| Building                | Straight-line | 25 years |  |  |
| Furniture and equipment | Straight-line | 5 years  |  |  |
| Leasehold improvements  | Straight-line | 5 years  |  |  |

Notes to Financial Statements (continued)

Year ended June 30, 2019

# 1. Significant accounting policies (continued):

(d) Land, building and equipment (continued)

Grants for building and equipment purchases are deferred and amortized on the same basis as the assets to which they relate. Amortization of capital grants is netted against amortization of building and equipment for financial statement presentation purposes.

# (e) Revenue recognition:

Grant revenue is recognized as earned based on the terms of the grant agreement. Grants received for special projects are recognized as revenue in the period the related expenditure is incurred. Other revenue is recognized as earned when receivable.

## (f) Gifts in kind:

Donations of products and services are not included in these financial statements. Donations for tickets to local events which were distributed to children, families, and volunteers involved in BBBS programs were \$87,326 (2018 - \$10,194).

#### (g) Net assets:

The operating surplus represents the accumulated excess of program funding over program expenses and transfers to and from equity in land, building, and equipment.

Equity in land, building and equipment represents the unamortized cost of the land, building and equipment of BBBS net of related debt and applicable funding and recognizes that portion of net assets invested in land, building and equipment and unavailable for program funding.

# (h) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. BBBS has not elected to carry any such financial instruments at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

Notes to Financial Statements (continued)

Year ended June 30, 2019

## 1. Significant accounting policies (continued):

With respect to financial assets measured at cost or amortized cost, BBBS recognizes in excess of revenue over expenses an impairment loss, if any, when it determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows. When the extent of impairment of a previously written down asset decreases and the decrease can be related to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed in excess of revenue over expenses in the period the reversal occurs.

#### (i) Allocation of expenses:

Big Brothers Big Sisters of Saskatoon and Area Inc. allocates certain administration expenses to its various locations. These allocations are made by identifying the appropriate basis of allocation by type of expense and location.

# 2. Land, building and equipment:

|  |  |                                   | 2019                               | 2019                               |
|--|--|-----------------------------------|------------------------------------|------------------------------------|
|  | Cost   | ccumulated<br>mortization         | Net book<br>value                  | Net book<br>value                  |
| Land<br>Building<br>Furniture and equipment<br>Leasehold improvement | \$<br>315,000<br>408,951<br>285,233<br>2,786 | \$<br>184,623<br>266,480<br>2,786 | \$<br>315,000<br>224,328<br>18,753 | \$<br>315,000<br>240,686<br>23,776 |
|  | \$<br>1,011,970                              | \$<br>453,889                     | \$<br>558,081                      | \$<br>579,462                      |

Amortization of building and equipment was \$28,249 (2018 - \$29,385). For financial statement presentation purposes, this amount is netted against amortization of deferred contributions for equipment of \$1,795 (2018 - \$2,420) for a net amortization expense of \$26,454 (2018 - \$26,965).

# 3. Accounts payable and accrued liabilities:

BBBS has total accounts payable and accrued liabilities of \$103,022 at June 30, 2019 (2018 - \$85,557) that includes \$318 of payroll remittances payable (2018 - \$1,698).

Notes to Financial Statements (continued)

Year ended June 30, 2019

#### 4. Deferred revenue:

BBBS has total deferred revenue of \$38,695 at June 30, 2019 (2018- \$86,473) that relates to funding received from Community Initiatives Fund.

# 5. Long-term debt:

|  |    | 2019    |    | 2018    |
|--|----|---------|----|---------|
| (i) Mortgage payable to the Muttart Foundation, due September 1, 2032 repayable in monthly instalments of \$1,050 per month, non-interest bearing, secured by land and building located at 182 Wall Street, Saskatoon, Saskatchewan. The mortgage has been valued using an interest rate of 6.5% | \$ | 111,390 | \$ | 116,467 |
| (ii) Mortgage payable to the Muttart Foundation, due November 1,2032 repayable in monthly instalments of \$263 per month, non-interest bearing, secured by land and building located at 182 Wall Street, Saskatoon, Saskatchewan. The mortgage has been valued using an interest rate of 5.5%    | Ψ  | 29,775  | Ψ  | 31,249  |
| (iii) Mortgage payable to the Muttart Foundation, due January 1, 2033 repayable in monthly instalments of \$417 per month commencing in February of 2019, non-interest bearing, secured by land and building located at 182 Wall Street, Saskatoon, Saskatchewan. The mortgage has been valued   |    |         |    |         |
| using an interest rate of 4.5%   |    | 50,717  |    | 50,602  |
|  |    | 191,882 |    | 198,318 |
| Current portion  |    | 9,861   |    | 6,436   |
|  | \$ | 182,021 | \$ | 191,882 |

Notes to Financial Statements (continued)

Year ended June 30, 2019

# 5. Long-term debt (continued):

- (i) The excess of the original mortgage payable on purchase of the land and building of \$315,000 over the present value of the mortgage, using an effective interest rate of 6.5%, of \$156,350 has been recorded as a deferred contribution for interest on long-term debt. This amount is being amortized to offset the notional interest expense accreted on the long-term debt. During 2019, \$7,417 (2018 \$7,743) of deferred contributions for interest on long-term debt has been reflected against interest expense on the statement of revenue and expenses.
- (ii) The excess of the additional mortgage payable on the land and building of \$75,000 over the present value of the mortgage, using an effective interest rate of 5.5%, of \$42,129 has also been recorded as a deferred contribution for interest on long-term debt. This amount is being amortized to offset the notional interest expense accreted on the long-term debt. During 2019, \$1,682 (2018 \$1,761) of deferred contributions for interest on long-term debt has been reflected against interest expense on the statement of revenue and expenses.
- (iii) The excess of the additional mortgage payable on the land and building of \$70,000 over the present value of the mortgage, using an effective interest rate of 4.5%, of \$49,613 has also been recorded as a deferred contribution for interest on long-term debt. This amount is being amortized to offset the notional interest expense accreted on the long-term debt. During 2019, \$2,304 (2018 \$936) of deferred contributions for interest on long-term debt has been reflected against interest expense on the statement of revenue and expenses.

Estimated repayments of long-term debt and amortization of deferred contributions for interest on long-term debt are as follows:

|            | Long-term<br>debt co | Deferred<br>ontributions | Total         |
|------------|----------------------|--------------------------|---------------|
|            |                      |                          |               |
| 2020       | \$<br>9,861 \$       | 10,895                   | \$<br>20,756  |
| 2021       | 10,447               | 10,309                   | 20,756        |
| 2022       | 11,068               | 9,688                    | 20,756        |
| 2023       | 11,727               | 9,029                    | 20,756        |
| 2024       | 12,426               | 8,330                    | 20,756        |
| Thereafter | 136,353              | 35,336                   | 171,689       |
|            | \$<br>191,882 \$     | 83,587                   | \$<br>275,469 |

Notes to Financial Statements (continued)

Year ended June 30, 2019

## 6. Deferred contributions for equipment:

Deferred contributions for equipment is comprised of the unamortized contributions used to purchase equipment. The amortization of these deferred contributions is recorded as a reduction of amortization expense in the statement of revenue and expenses.

|                         |              |    |                          | 2019              | 2018              |
|-------------------------|--------------|----|--------------------------|-------------------|-------------------|
|                         | Cost         | _  | Accumulated amortization | Net book<br>value | Net book<br>value |
| Furniture and equipment | \$<br>99,378 | \$ | 98,444                   | \$<br>934         | \$<br>2,729       |

#### 7. Lease commitment:

BBBS is committed to minimum annual lease payments under operating leases for office space in North Battleford, Melfort, and Humboldt as follows:

| 2020 | \$<br>15,615 |
|------|--------------|
|      | \$<br>15,615 |

# 8. Financial instruments and risk management:

Cash is recorded at fair value. For certain BBBS' financial instruments including accounts receivable, short term investments, and accounts payable and accrued liabilities, the carrying amounts approximate fair value due to the immediate or short-term maturity of these items or investments with market rates of interest. Long-term debt, which arose on the purchase of land and building and for general financing purposes, bears no interest. This long-term debt has been valued at the interest rate expected to be payable on a long-term debt instrument with similar repayment and maturity terms.

BBBS is exposed to interest rate risk arising on amounts invested in interest bearing cash and investment accounts with major Canadian financial institutions. BBBS is not exposed to significant market or credit risk. Short and long-term investments consists of guaranteed investment certificates which have nominal market risk. Credit risk related to cash and investment accounts is minimized by dealing with financial institutions that have strong credit ratings. Credit risk related to accounts receivable is considered minimal.

Notes to Financial Statements (continued)

Year ended June 30, 2019

#### 9. Capital management:

BBBS does not have any externally imposed capital requirements. Capital requirements consisting of surplus accounts and long-term debt are determined based on estimated financing requirements and prevailing economic conditions.

## 10. Endowment fund:

During 2014, BBBS established the Wayne Wiens' Endowment in support of BBBS with the Saskatoon Community Foundation (the "Foundation") and deposited \$46,642 with the Foundation. Earnings from this endowment fund are to be transferred to BBBS pursuant to the terms of endowment. During 2019, BBBS received \$2,535 (2018 - \$2,347) in allocations from the Foundation.

# 11. Related party transactions:

BBBS is a member organization of Big Brothers Big Sisters of Canada ("BBBS Canada"). During the year, BBBS paid annual membership dues of \$18,161 (2018 - \$14,449) to and received funding of \$128,719 (2018 - \$139,342) from BBBS Canada through national partnerships.

Statement of Revenue and Expenses by Location Year ended June 30, 2019

|                                  |               | North       | Prince       |           |              |           |
|----------------------------------|---------------|-------------|--------------|-----------|--------------|-----------|
|                                  | Saskatoon     | Battleford  | Albert       | Melfort   | Humboldt     | Total     |
|                                  |               |             |              |           |              |           |
| Revenue:                         |               |             |              |           |              |           |
| Fundraising                      | \$ 158,217 \$ | 69,472 \$   | 72,326 \$    | 30,586 \$ | 56,720 \$    | 387,321   |
| Provincial Government -          |               |             |              |           |              |           |
| Ministry of Social Services      | 244,343       | 8,004       | 20,356       | -         | 6,540        | 279,243   |
| National Crime Prevention        |               |             |              |           |              |           |
| Strategy                         | 128,719       | -           | -            | -         | -            | 128,719   |
| Corporate grant revenue          | 87,275        | 9,747       | 12,580       | 250       | 11,500       | 121,352   |
| Community Initiatives Fund       | 42,340        | 25,000      | 23,309       | -         | 25,000       | 115,649   |
| Saskatchewan Indigenous          |               |             |              |           |              |           |
| Mentoring Partnership            | 94,443        | -           | <u>-</u>     | -         | <del>-</del> | 94,443    |
| Donations                        | 55,827        | 675         | 1,508        | 6,708     | 23,564       | 88,282    |
| United Way                       | 87,456        | -           | -            | -         | -            | 87,456    |
| City of Saskatoon                | 52,967        | -           | -            | -         | -            | 52,967    |
| Rent                             | 28,105        | =           | -            | -         | -            | 28,105    |
| Other grant revenue              | 19,713        | -           | -            | -         | -            | 19,713    |
| Interest                         | 2,533         | 6           | -            | -         | -            | 2,539     |
| -                                | 1,001,938     | 112,904     | 130,079      | 37,544    | 123,324      | 1,405,789 |
|                                  | .,00.,000     | ,           | .00,0.0      | 0.,0      | 0,0          | .,        |
| Expenses:                        |               |             |              |           |              |           |
| Wages                            | 621,539       | 47,544      | 67,975       | 22,709    | 46,619       | 806,386   |
| Program activities               | 104,049       | 7,933       | 4,776        | 2,410     | 3,072        | 122,240   |
| Benefits                         | 75,750        | 5,735       | 8,749        | 996       | 6,631        | 97,861    |
| Fundraising                      | 22,178        | 34,277      | 15,246       | 2,950     | 12,940       | 87,591    |
| Rent, occupancy and utilities    | 32,833        | 9,205       | 8,848        | 2,100     | 8,064        | 61,050    |
| Office supplies and              |               |             |              |           |              |           |
| miscellaneous                    | 23,439        | 2,559       | 2,331        | 980       | 2,885        | 32,194    |
| Insurance                        | 21,166        | 2,160       | 2,500        | 685       | 2,235        | 28,746    |
| Professional fees                | 17,314        | 1,680       | 1,680        | 240       | 1,320        | 22,234    |
| Property taxes                   | 21,267        | -           | -            | -         | -            | 21,267    |
| Membership fees                  | 13,505        | 1,352       | 1,900        | 357       | 1,373        | 18,487    |
| Recruitment and promotion        | 1,257         | 9,194       | 1,255        | 357       | 2,121        | 14,184    |
| Travel                           | 8,070         | 953         | 900          | 903       | 650          | 11,476    |
| Staff and board                  |               |             |              |           |              |           |
| development                      | 4,990         | 353         | 170          | - 04.007  | 177          | 5,690     |
|                                  | 967,357       | 122,945     | 116,330      | 34,687    | 88,087       | 1,329,406 |
| Types (definion) -f              |               |             |              |           |              |           |
| Excess (deficiency) of revenue   |               |             |              |           |              |           |
| over expenses before the         |               |             |              |           |              |           |
| undernoted                       | 34,581        | (10,041)    | 13,749       | 2,857     | 35,237       | 76,383    |
| Amortization of building and     |               |             |              |           |              |           |
|                                  | (23,434)      | (722)       | (1,768)      | (239)     | (291)        | (26,454)  |
| equipment                        | (23,434)      | (122)       | (1,700)      | (239)     | (291)        | (20,434)  |
| Inter-agency allocation          | 32,520        | (10,500)    | (11,400)     | (1,860)   | (8,760)      | -         |
| Evenes (deficiency) of revenue a | vor           |             |              |           |              |           |
| Excess (deficiency) of revenue o |               | (04.000) †  | <b>504 6</b> | 750 4     | 00.400 \$    | 40.000    |
| expenses                         | \$ 43,667 \$  | (21,263) \$ | 581 \$       | 758 \$    | 26,186 \$    | 49,929    |

Statement of Revenue and Expenses by Location Year ended June 30, 2018

|   | Saskatoon          |            | Prince<br>Albert | Melfort        | Humboldt   | Total              |
|---|--------------------|------------|------------------|----------------|------------|--------------------|
|   | Gaskatoon          | Battleford | 7115011          | Wollott        | Trambolat  | - Total            |
| Revenue:                                  |                    |            |                  |                |            |                    |
| Fundraising<br>Provincial Government -    | \$ 98,454          | 82,114     | \$ 55,891        | \$ 13,122 \$   | 53,872 \$  | 303,453            |
| Ministry of Social Services<br>United Way | 244,354<br>142,706 | 8,004<br>- | 20,344           | -              | 6,540<br>- | 279,242<br>142,706 |
| National crime prevention<br>strategy     | 107,242            | _          | _                | _              | _          | 107,242            |
| Saskatchewan Indigenous                   |                    |            |                  |                |            |                    |
| Mentorship Program                        | 63,500             | 4 504      | -                | -              | -          | 63,500             |
| Donations                                 | 53,918             | 1,531      | 1,070            | 100            | 5,544      | 62,163             |
| Other grant revenue                       | 22,169             | 7,500      | 18,627           | 5,305          | 7,500      | 61,101             |
| Corporate grant revenue                   | 60,151             | -          | -                | -              | -          | 60,151             |
| Community Initiatives Fund                | 20,000             | 6,000      | 18,142           | -              | 14,083     | 58,225             |
| City of Saskatoon                         | 48,364             | -          | -                | -              | -          | 48,364             |
| Rent                                      | 34,805             | -          | -                | -              | -          | 34,805             |
| Interest                                  | 2,347              | 126        | -                | - 10.507       |            | 2,473              |
|   | 898,010            | 105,275    | 114,074          | 18,527         | 87,539     | 1,223,425          |
| Expenses:                                 |                    |            |                  |                |            |                    |
| Wages                                     | 629,777            | 45,676     | 58,503           | 24,053         | 51,804     | 809,813            |
| Benefits                                  | 80,776             | 4,896      | 8,808            | 1,173          | 5,701      | 101,354            |
| Program activities                        | 76,903             | 3,088      | 4,078            | 405            | 633        | 85,107             |
| Fundraising                               | 16,122             | 31,849     | 13,009           | 7,711          | 5,207      | 73,898             |
| Rent, occupancy and utilities             |                    | 8,901      | 8,236            | 2,105          | 9,277      | 60,192             |
| Insurance                                 | 20,987             | 1,229      | 1,733            | 325            | 1,279      | 25,553             |
| Professional fees<br>Staff and board      | 15,615             | 1,560      | 2,040            | 720            | 1,800      | 21,735             |
| development<br>Office supplies and        | 18,254             | 1,485      | 202              | 510            | 1,166      | 21,617             |
| miscellaneous                             | 13,626             | 2,431      | 2,410            | 531            | 1,320      | 20,318             |
| Property taxes                            | 19,664             | · -        | -                | -              | · -        | 19,664             |
| Travel                                    | 11,821             | 584        | 1,891            | 1,267          | 848        | 16,411             |
| Membership fees                           | 10,752             | 1,121      | 1,913            | 538            | 1,410      | 15,734             |
| Bad Debts                                 | -                  | -          | -                | 9,000          | -          | 9,000              |
| Recruitment and promotion                 | 287                | 995        | 494              | 431            | 2,517      | 4,724              |
|   | 946,257            | 103,815    | 103,317          | 48,769         | 82,962     | 1,285,120          |
| Excess (deficiency) of revenue            |                    |            |                  |                |            |                    |
| over expenses before the                  |                    |            |                  |                |            |                    |
| •   | (40 247)           | 1 460      | 10 757           | (30.242)       | 1 577      | (61 GOE            |
| undernoted                                | (48,247)           | 1,460      | 10,757           | (30,242)       | 4,577      | (61,695)           |
| Amortization of building and              |                    |            |                  |                |            |                    |
| equipment                                 | (24,263)           | -          | (2,172)          | (239)          | (291)      | (26,965)           |
| Inter-agency allocation                   | 35,976             | (10,020)   | (12,096)         | (2,880)        | (10,980)   | -                  |
| Excess (deficiency) of revenue            |                    |            |                  |                |            |                    |
| over expenses                             | \$ (36,534)        | (8,560)    | \$ (3,511)       | \$ (33,361) \$ | (6,694) \$ | (88,660)           |